

## **SERVING THE ARTS: WHAT CAN A&B CYMRU DO FOR YOU?**

Membership of A&B Cymru exists to support and train individuals working in the arts to develop beneficial private sector partnerships. The current membership stands at over 150 across Wales.

### **THE BENEFITS**

#### **FORUM MEETINGS**

Held at venues across Wales, these free of charge half-day sessions include high calibre guest speakers and the opportunity to network with individuals who face similar issues, learning from their experiences.

#### **ADVICE**

Up to 5 hours free of charge advice per year, assisting in all aspects of private sector partnership. This includes tailored advice on accessing the CultureStep Investment Programme.

#### **BUSINESS INTELLIGENCE RESEARCH AND PROPOSAL FEEDBACK**

Following attendance at an advice surgery, A&B Cymru can collate a list of tailored potential sponsorship targets and provide in depth feedback on draft proposals. This service is available exclusively to members at an hourly rate of £25 + VAT.

#### **CULTURESTEP INVESTMENT PROGRAMME**

Members with business partners may apply to CultureStep. Through this innovative programme, A&B Cymru invests cash in business / arts partnerships in order to strengthen and sustain them.

#### **PROFESSIONAL DEVELOPMENT PROGRAMMES (PDP)**

Members can access Skills Bank, Mentor Bank or Board Bank, which bring invaluable business skills, expertise and knowledge to the arts. Up to 2 specialist business advisers can be accessed per year. Additional placements can be purchased at a cost of £100 + VAT per adviser.

#### **CREATIVE INTERNSHIPS PROGRAMME**

Members are exclusively invited to apply to participate in A&B Cymru's successful scheme which places recent graduates into arts organisations as trainee fundraisers.

#### **TRAINING COURSES**

A&B Cymru's training courses offer high quality skills development opportunities in fundraising, governance and specific business expertise. Members are entitled to priority booking and discounted rates on all courses.

#### **PROMOTION OF SPONSORSHIP OPPORTUNITIES TO BUSINESS**

Inclusion on A&B Cymru's bi-monthly opportunities e-bulletins, sent exclusively to business members.

#### **PROMOTION OF JOB VACANCIES**

Free of charge inclusion of job vacancies on the A&B Cymru website and in the monthly recruitment bulletin, sent to all arts contacts across Wales.

#### **SHOWCASING OPPORTUNITIES**

Members are invited to apply for a range of high profile performance and showcasing opportunities - at A&B Cymru's own events and at receptions and dinners organised by its business partners.

#### **OTHER BENEFITS:**

- Priority access to all A&B Cymru's programmes and up to date information on all aspects of its work;
- Credit on A&B Cymru's website with a hyperlink to member's site;
- Invitations to A&B Cymru networking events held across Wales through the year;
- Priority booking and discounted seats and advertising at the annual A&B Cymru Awards.

## MEMBERSHIP PRICES

| Annual Turnover         | Price      |
|-------------------------|------------|
| £0 - £100,000           | £125 + VAT |
| £100,001 - £250,000     | £150 + VAT |
| £250,001 - £500,000     | £175 + VAT |
| £500,001 - £1,000,000   | £200 + VAT |
| £1,000,001 - £2,000,000 | £250 + VAT |
| £2,000,001 +            | £300 + VAT |

## CONTACT DETAILS

|  |  |
|--|--|
| <b>ORGANISATION (if applicable)</b>        |  |
| <b>NAME &amp; POSITION OF MAIN CONTACT</b> |  |
| <b>ADDRESS</b>                             |  |
| <b>TELEPHONE</b>                           |  |
| <b>E-MAIL</b>                              |  |
| <b>WEBSITE</b>                             |  |
| <b>TWITTER</b>                             |  |
| <b>FACEBOOK</b>                            |  |

Data Protection Act 1998: We are required by law to obtain your informed consent to hold personal details on our database. We collect up to date information for the database from the forms used in our programmes. Your information is entered on our database which will be used for internal administration, monitoring of the programmes, and to contact you regarding A&B Cymru matters. Your details will also be passed to any organisation or individual that you have consented to work with through our programmes.

Please tick if you DO NOT consent to your personal details being stored on our database

## Member's Turnover

|                                   |   |
|-----------------------------------|---|
| <b>Turnover 2015/16</b>           | £ |
| <b>Projected Turnover 2016/17</b> | £ |

**Please do not send payment at this stage. A&B Cymru will invoice you on receipt of the completed form.**

**Please return to Arts & Business Cymru:**

e-mail: [contactus@aandbcymru.org.uk](mailto:contactus@aandbcymru.org.uk)